



## Home-Grown Industries of GA, Inc.

To whom it may concern,

As the IT Administrator Home-Grown Industries of GA, I work closely with Aloha POS and Aloha above-store Hosted Solutions for our Mellow Mushroom stores. HGI has been using Hospitality Control Solutions as our Aloha vender since November of 2002, and we granted them exclusivity with our Brand within 2 years of their first installation with us. HCS has grown with our Brand from the 45 or so stores that we had at that time to well over 200 stores now, helping to unify our POS platform as well as our disparate databases into one cohesive structure despite the widely-varied franchise ownership and local store needs. We've grown in number of stores, but also in per-unit volume, and HCS has helped us find solutions that help drive those numbers through tools like reporting, loyalty, gift cards, and other innovation.

HCS has been a great company to work with. Because all of their employees are former restaurant professionals, they understand not only our needs, but also why we have those needs. Their attention to detail and shared sense of urgency makes them a great partner. HCS employees are always available and helpful with any issues our franchises have at their stores, and they are also great to work with at a corporate level. When we have system wide initiatives that we want to implement HCS works closely with us to get those accomplished, even if sometimes those initiatives need to happen fairly quickly. HCS helps us develop and execute the right plan for the given situation, and so we really appreciate their commitment to us.

For any restaurant company that is looking for a technology partner to grow with them, we highly recommend the great team of folks at HCS and the NCR tools that they help integrate and support.

Sincerely,

Justyn Krzic  
IT Administrator  
Home-Grown Industries of GA, Inc.