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To Whom It May Concern,

We have enjoyed the relationship and support of HCS (Hospitality Control Solutions) since 2004 when our first location opened in Nashville, TN.

We appreciate our partnership and the level of expertise that it brings. As a young company we have not had the resources to have a department devoted to technology and HCS has filled that role from the beginning. They have kept us informed of changes that affect us and have had the solutions we needed to remain relevant and compliant.

As we have grown we have discussed other solutions that the Aloha/NCR team has and how they can impact top line and bottom line results.

Most recently we are in the process of launching a customized app that contains online ordering, loyalty, gift card sales and customer voice. All of which we feel are essential in today's environment to maintain market share and frequency.

We are proud to recommend HCS as your POS System provider for sales and support and know that you will enjoy a partnership that has your best interest at heart.

Respectfully,

A handwritten signature in black ink, appearing to read "RW COO", with a horizontal line underneath.

Richard Wozniak
Chief Operating Officer
Blue Coast Burrito